



A One-Stop shop for all your supply needs.

ABOUT ZIPPMAT

ZippMat is one of the fastest growing integrated companies focussed on simplifying procurement of diverse range of products for industrial and construction components. Our product offerings ranges from standard commodities like TMT, GGBS, Fly Ash, Cement, Bitumen, Lubricants, Industrial oils, RMC, AAC blocks to complex products like Industrial consumables, MRO, Safety gears and PPE equipment, tools and tackles, wires and cables, material handling and storage solutions. With our offerings, we serve our customers across industries like Construction, Engineering, Metal Fabrication and Machining, Casting and Forging, Injection Moulding, Aerospace and Defence, Automotive and EV, Consumer Electronicsand others.

ZippMat's global supply chain network ensures the products and services are delivered to our end customer at a competitive price with world class quality parameters and time bound manner and is managed and traced by our inhouse tech solutions. Our tech solutions help us drive transparency and visibility for the customers and ensures we eliminate any uncertainty and lack of reliability in the system.

MARKETPLACE + FULFILLMENT

ZippMat through its tech enabled B2B marketplace platform helps customers solve their most significant problem statement like – project execution delays, increased project cost and working capital constraints by offerings like.

- 1. Real time order flow status
- 2. 100% order compliance with reduced TAT
- 3. Access to better working capital

With a very healthy financial strength and a strong operational footprint, ZippMat has delivered 1500+ deliveries from 200+ suppliers to 150+ customers across 18 states within the first year of inception and today is one of South India's fastest growing supply marketplace.

Founded by IIM, and top US university alumnus in 2021, ZippMat's core team has a combined experience of 100+ years in relevant industries. We have recently raised \$10 Million in equity & debt round led by Matrix Partners India, Zephyr Peacock India, HDFC and others.

Join Our Team and Shape the Future of Bharat's supply-chain

At ZippMat, we are on a mission to revolutionize and demystify Bharat's supply-chain. We believe that consistent and reliable delivery of quality, speed, and pricing are the key factors that can drive successful execution - be it construction or manufacturing industries. If you are passionate about making a difference and want to be part of an early-stage startup that is transforming supply-chain in India and the world, we invite you to join our team.





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JOB DESCRIPTION

Designation	Senior TA Partner
Team/Function	Human Resources
Location	Bangalore
Reporting Manager	Associate Director
Internal Stakeholders	Functional Heads
External Stakeholders	Business
Key Skills/Expertise	 End to End Recruitment knowledge Excellent Communication Skills Manage Complex Issues Employee Engagement skills, Negotiation Skills, Sourcing, Interviews.
Qualification Education	MBA preferably, Any Management Courses
Required Experience	5+ Years in end-to-end recruitment process, Talent Acquisition, Talent Engagement.

KEY RESPONSIBILITIES

- Identify the department's objectives and goals for the human resource teams to work on
- Track progress of how a team and a strategy to target the HR objectives are performing
- Research, develop and implement such HR policies and organizational strategies that boost and improve the work environment for employees
- Works on the development and implementation of employee benefits and compensation plans
- Analyze the performance metrics of a recruitment drive and provide insights and suggestions to improve the HR recruitment process
- Works and attends in-house recruitment drives to attract the right talent for business needs
- Collaborate with junior HR managers and discusses the employee career progression and paths
- Analyze HR statistics and metrics like employee performance, turnover, retention, and cost per hire rate
- Work and define the budget for HR programs
- Maintain the law and assure that the processes comply with the federal and state laws **Skills**

Negotiation, Sourcing, Interviews, Joining, Employee Engagement, Offers.

Language Proficiency:

English, Telugu, Kannada, Hindi

What Zippmat Offers:

Career growth opportunities. ESOPS for exceptional candidates. Industry-leading salaries.



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Website Link : <u>https://zippmat.com/about.html</u>

Apply now by sending us a mail on **hiring@zippmat.com** and be part of the ZippMat team that is reshaping supply-chain. Together, we can build a future of speed, reliability, and efficiency in the industry.

